

# LIGHT AND LIFE

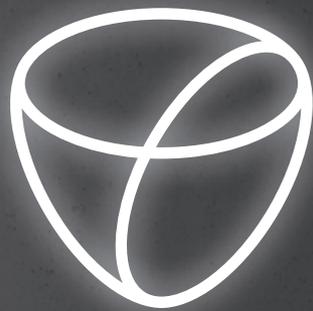
THE LTS COMPANY



LTS  
LOVE TO SHINE

# LIGHTS ON! **THE BEGINNING:**





LTS  
LOVE TO SHINE

At the start there was a vision. The drive to realise this vision lay in our love and passion for light. This was the inspiration for the founding of the company when the twin brothers, a businessman and an engineer, started putting their new business idea into action in 1985.

The beginning was improvised but also courageous and visionary. The small start-up developed quickly into a well-known company for dazzling premium lighting solutions.

Today, a brilliant team of 235+ employees share this unique love of light.

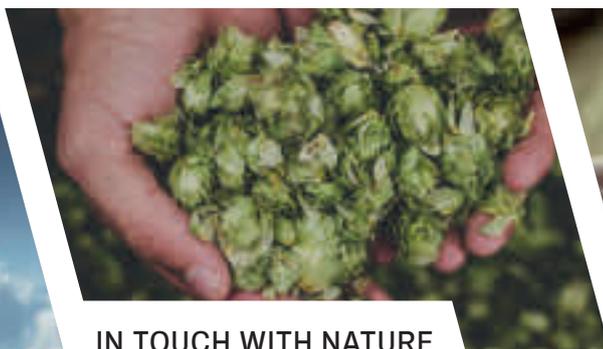
In 2010, LTS became a member of the Fagerhult Group and therefore part of the third largest lighting manufacturer in Europe.

# OUR INSPIRATION

THE REGION



PIONEERING SPIRIT



IN TOUCH WITH NATURE



PRECISION

The Lake Constance region inspires us and gives us strength.

This is one of the reasons why the company has stuck by its location in Tettwang. The company is deeply rooted in its Upper Swabian homeland.

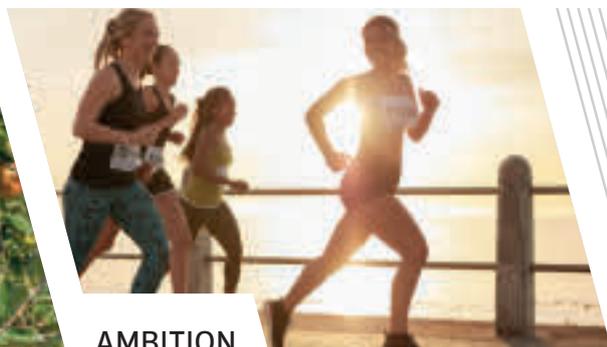
The management board and our team of employees love this little piece of home in the Lake Constance district where premium products and technologies are created and our success has grown continuously.

For the assembly of the individual parts TS draws on external support from local workshops for people with disabilities. For the company, this is one of the many ways in which we are shouldering our social responsibility in the region.

Even though LTS has been internationally linked to a strong group of companies since 2010, our home remains in Tettwang in the Lake Constance district.



**RESPONSIBILITY**



**AMBITION**

# 100% MADE IN TETTANANG

Tett nang is our main base for the state-of-the-art LED lighting solutions. The knowledge and long-term experience of our employees provide a guarantee for high-quality products. This outstanding quality is evident both in the reliable functionality of our lighting solutions and in our choice of vendor parts.

The entire LTS team is currently formed of 235+ employees. In production, LTS focuses on the needs of the clients and the quality can also be measured by their response.

Every step of the assembly process is carried out by hand. The manufacturing is supported by state-of-the-art articulated robots. And the patented reflectors are still exclusively produced in the Lake Constance region. Our very own powder system completes the set of high-tech machinery and provides us with autonomy in production. These components contribute to our sustainability and make LTS production high quality, fast and flexible.

State-of-the-art powder coating system



Final assembly



High-tech machinery





Finished by hand

# WHAT KEEPS LTS MOVING

LTS is a dynamic brand that has been constantly evolving and always keeps moving. Our aspiration is to deliver quality on all levels and make all our clients' wishes come true. This is possible because the company is completely up to date in terms of technology, analyses the market and can rely on employees with outstanding technical knowledge and years of experience.

The appeal of the company is our authenticity. Our company is strongly linked to the Lake Constance region and operates fairly and collaboratively.

For us, reliability means a service-orientated approach and good, seamless communication. In order to be able to guarantee efficiency, we use resources responsibly and work with a lean hierarchical structure. We also accelerate processes and promote creative solutions.



**HIGH-QUALITY**

**RELIABLE**

**OPEN**

**TECHNOLOGICAL**

**AUTHENTIC**

**EFFICIENT**

# The brand LTS

OA

THIS IS OUR PROMISE

We are the dynamic partner for top-quality and trendsetting lighting solutions. Our products and technologies offer reliable and efficient support at all times.

20

## THIS SHAPES THE WAY WE DO BUSINESS

With years of experience and our great strength in innovation, we are continuously advancing our products and processes to be able to offer perfect and coherent solutions at all times. In doing so, we have a great sense of responsibility towards our stakeholders and resources. Our reliable and approachable company culture is characterised by openness and understanding.

03

## THIS IS OUR FUTURE

We are becoming the dynamic brand for our clients and in the relevant markets. Not only will we make light simpler and easier to understand, but also more effective, more impressive and more economical at the same time.

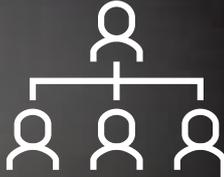
# AT A GLANCE

LTS IN NUMBERS

**12**  
AWARDS



**20**  
**10**



MEMBER OF  
**FAGERHULT-**  
GROUP

CLIENTS  
**3,000**



**12**  
PATENTS



**40,000**  
PER YEAR  
PRODUCTION ORDERS

**42**   
**MILLION EURO**  
**TURNOVER**

THE

**800**  
 **m<sup>2</sup>** **SHOW-**  
**ROOM**

**19,**  
**000** **m<sup>2</sup>**  
**PRODUCTION**  
**AND STORAGE AREAS**

  
**235+**  
**EMPLOYEES**

## Product lines



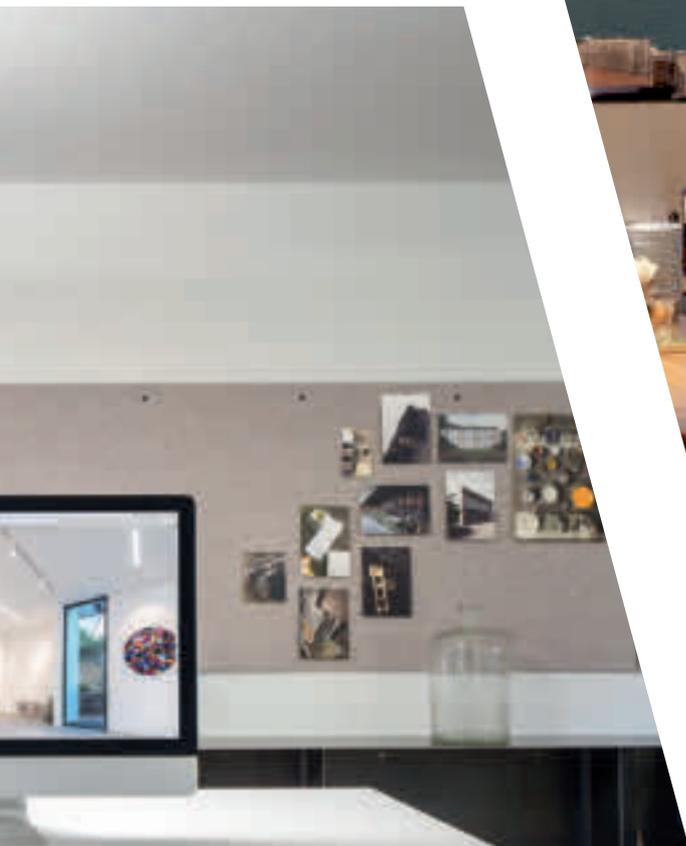
## RETAIL

## OFFICE

At LTS our strengths lie in creating innovative products for retail, office and hospitality. Our numerous international projects demonstrate the versatility and quality of the company. Well-known brands, such as Marc Cain, Porsche and Google, have placed their trust in our lighting solutions.



# INDUSTRY- SOLUTIONS



HOSPITALITY

Clients



LTS FOR  
ARCHITECTS AND DESIGNERS



LTS FOR  
BUSINESS

# CLIENTS & EXPERTISE



## LTS FOR ELECTRICAL CONTRACTORS

### LTS FOR ARCHITECTS AND DESIGNERS

At LTS, architects and designers will find a comprehensive range of standard and special solutions with which their design language can be ideally showcased with the right lighting technology.

An experienced team of over 30 lighting designers, architects and experts in the back office and in the field will support you in turning your ideas into a reality, as well as offering support on the construction site.

### LTS FOR BUSINESS

Companies value service, saving potential and added value for their clients and employees.

As a full-service provider, LTS efficiently helps to deliver client and employee satisfaction with the right lighting solutions. The right lighting has a significant impact on purchase decisions and goes hand in hand with the well-being of the employees and clients going about their business under LTS lighting.

Special services are also available, such as maintenance agreements accompanying the entire life cycle of a lighting solution.

### LTS FOR ELECTRICAL CONTRACTORS

We have a long-standing tradition of collaboration with our partners in the electrical wholesale sector. LTS is familiar with the processes of electrical contractors. Every case is unique, so we find individual solutions to match.

# 100% SERVICE

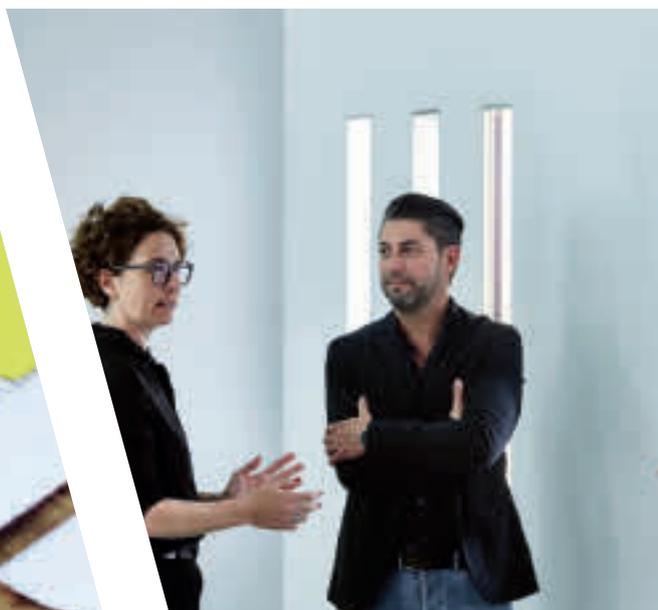
## FROM DESIGN TO DELIVERY

LTS handles every order systematically and with dedication. Because the focus is always on the client and their individual requirements, it is important to have a direct point of contact on site.

Our field personnel or expert in-house service team serve as the gateway to the products. We have 21 employees working in the field in Germany, Austria and Switzerland who can personally answer any questions relating to our innovative lighting solutions.

The entire product development process, from the first sketches through to having a market-ready standard product, takes place in house. Numerous patents and utility models document our success in research and development. High-tech machinery provides us with autonomy in production, while every step of the assembly process is carried out by hand.

On our website you will find product-specific information available for download. We also have configurators to help you quickly and easily design individual lighting solutions.





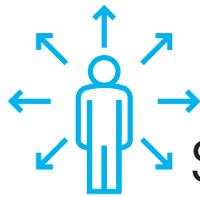
## Lighting design

The right lighting for every space and every client, professionally designed.



## Consulting

Personal and individual comprehensive consulting, addressing clients' requirements and queries in good time.



## Service

The service ensures a smooth process from first contact to realisation.



# BRILLIANT PERFORMANCE

360° CLIENT-ORIENTATED

MARKET-READY

EVOLUTION

PROTOTYPE

3D-MODELLING

RESEARCH & DEVELOPMENT

CONCEPT SKETCHES

CONCEPTION

CONSULTING



The company focuses on innovative strength, technical perfection and dynamic organisational structures.

Indeed, for LTS, light is more than just a physical quantity, more than a product. Our business is always an interaction by people, with people, for people.

This is where lighting creators from all different industries can receive valuable support for any project on equal terms. Clients will discover how innovative illumination concepts can be successfully combined with current trends and new findings. And our lighting specialist offers as much support as is required - within a specific area, but also across the board - from the conception of the idea to the handover to the electrical installers.



**PROJECT IDEA**

**INDIVIDUAL PRODUCT REQUIREMENTS**

**ARCHITECTS**

**LIGHTING DESIGNER**

**COMPANYS**

**ELECTRICIANS**

International

FAGERHULT

orteljé Lyktan

VEKO  
LIGHTSYSTEMS

Whitcraft  
lighting

designplan  
LIGHTING

LED LINEAR™  
lighting solutions

LTS  
LOVE TO SHINE

iGuzzini

LEONARDO  
INNOVATIONS  
AFRICA

# AT HOME AROUND THE WORLD



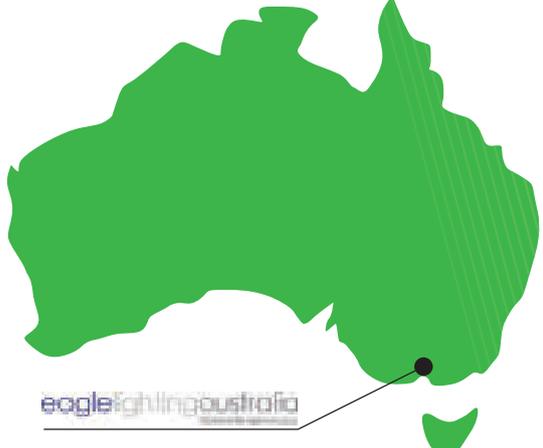
**VALO**

**we-ef**

**ORLIGHT**

Since 2010, LTS has been member of the Swedish Fagerhult Group. "Think global, act local" is the motto of the Swedish group, made up of 13 independently operating companies.

Thanks to this network, LTS is in a position to work on complex international projects on a new scale. With sales companies and partners in over 30 countries, we can guarantee reliable collaboration and seamless execution: from the Middle East, via Moscow, to Sydney.



**eaglefightingaustralia**

● HEADQUARTER

LTS Licht & Leuchten GmbH  
Waldesch 24  
88069 Tettngang  
Germany

T +49 7542 9307-0  
info@lts-light.com  
lts-light.com

A MEMBER OF THE FAGERHULT GROUP